Mogler
FARMS

Where people matter
And pigs are our passion

FBS is the ❤ of our Enterprise Information

Key Inputs:

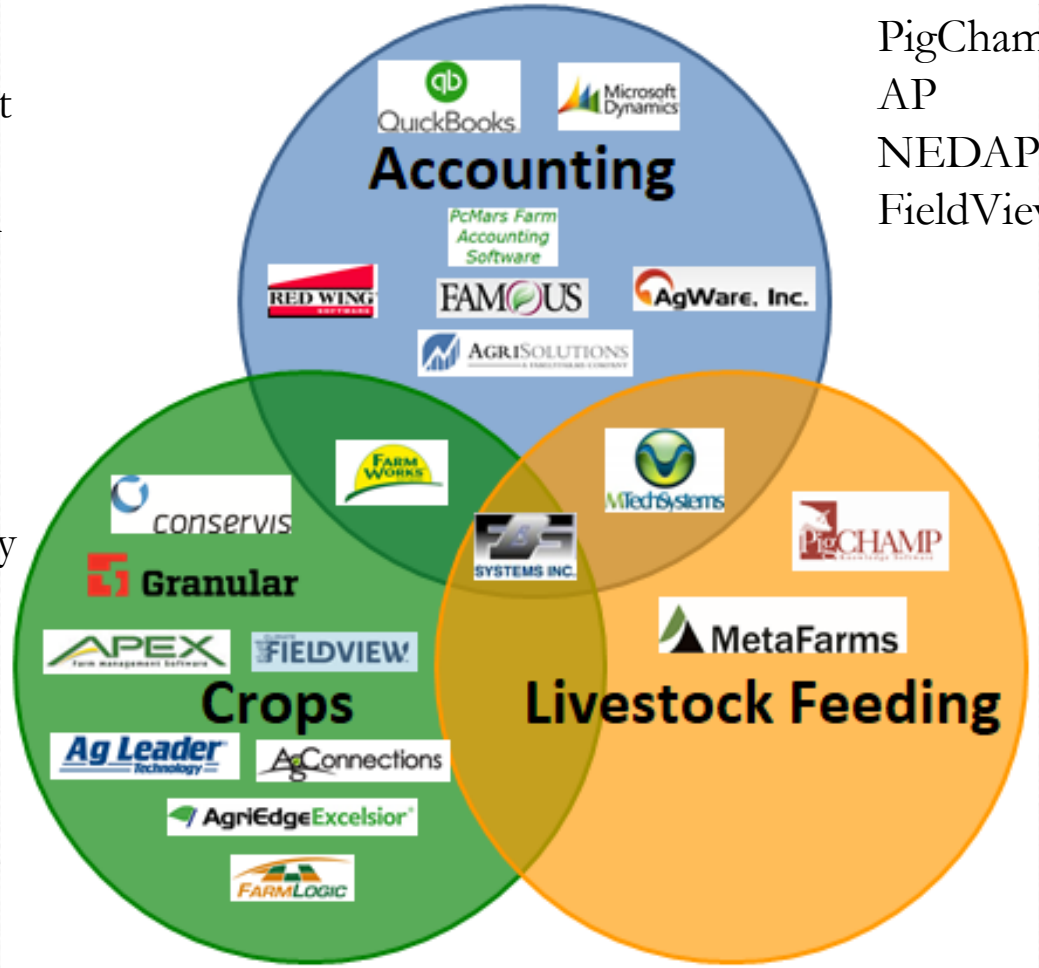
Packer Download	By Shipment
Feed Mill	By Delivery
Bin Weights	Daily by Bin
Crop Inputs / Harvest	By Field
A/P, Payroll, A/R	

Internal:

Pig Movements	By Move
Pig Mortality	By Group - weekly
Field Ops	By Application

Set up:

G/L Accounts	Allocations
SF Groups / Fields	Inventory Items
CCA Mapping	Eclipse Set-up



Other Applications

PigChamp	GrainTrac
AP	Red Wing Payroll
NEDAP	QuickBooks
FieldView	CenterPoint

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Getting information out is the value creation:

(PHC18) Field Summary Report

Summary | Operations | Seed

Center	Field	Acres	Seed	Chemical	Fertilizer	Operations	Total	bu
20017	10	110.00	4,576.37	4,921.50	0.00	10,061.10	19,558.97	7,016.81
20017	20	53.00	2,275.81	3,715.13	0.00	4,817.70	10,808.64	3,787.67
20017	30	115.00	4,864.43	8,007.66	0.00	12,680.43	25,552.52	8,422.22
20017	40	12.00	479.49	630.37	0.00	937.20	2,047.06	818.67
20017	50	125.00	6,728.99	7,201.31	0.00	9,762.50	23,692.80	8,456.55
20017	60	53.00	2,092.32	2,746.67	0.00	4,139.30	8,978.29	3,915.07
20017		468.00	21,017.41	27,222.64	0.00	42,398.23	90,638.28	32,416.99
Total		468.00	21,017.41	27,222.64	0.00	42,398.23	90,638.28	32,416.99

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Getting information out is the value creation:

Score 94

Opportunity/Head	
Death Loss	(6.8)
ADG	0.6
Adj FC	2.5
CV %	(0.1)
Target Wt.	(2.3)
Total	(6.1)

Group #	Barns
P1082110M	PHW Hot Nurs West
P1085010M	E & L

Source	Pig Hill
Start Date	3/5/2018
End Date	8/8/2018
Barn Days	156
Avg. DOF	147

Key Performance Indicators

			Green	Purple
89.2%	Tops		≥ 94%	> 97%
2.1%	Culls		≤ 1.5%	< 0.5%
8.4%	Mortality	Nursery: 3.8% Finisher: 4.6%	≤ 4.5%	< 2.5%
1.71	ADG		≥ 1.7	> 1.8
2.32	Adj FC		≤ 2.4	< 2.3
3.92	ADFI		≥ 4.1	> 4.5
6.0%	CV %		≤ 6.0%	< 5.5%
13	Wgt Variance		≤ 5	< 3
3,565	ME Caloric Efficiency			
2,649	NE Caloric Efficiency			

Inventory Summary

		Head	Lbs / Hd	$ / Hd
Pig Purchases	100.00%	2535	13	$42
Full Value	89.15%	2260	264	$149
Culls	2.09%	53	237	$51
Discounted	0.24%	6	267	$84
DOA	0.24%	6	260	
Condemn	0.04%	1	281	
Dead	8.40%	213	73	$72
Inventory Adj.	(0.16%)	(4) (pigs long in barn)		

Financial Summary

			$ / Hd Sold	$ / Carc cwt
Full Value	2,260	$335,691	$145	$72.20
Culls	53	$2,710	$1	$0.58
Discounted	6	$506	$0	$0.11
Marketing Expense		($14,027)	($6)	($3.02)
		$324,880	**$140**	**$69.88**
Pig Purchases		$105,203	$45	$22.63
Feed & GMD		$168,255	$73	$36.19
Animal Health		$844	$0	$0.18
Facility		$43,412	$19	$9.34
Supplies/Overhead/Other		($2,744)	($1)	($0.59)
		$314,970	**$136**	**$67.75**
Profit (Loss)		**$9,910**	**$4**	**$2.13**

Feed Summary

	Total	Corn	SBM/EM	DDG	Other	GMD
Feed $ / Hd Sold	**$72.55**	$19.39	$21.11	$4.46	$22.70	$4.89
Feed Lb / Hd Sold	**576**	296	101	57	122	
Cents / Lb Gain	**$0.289**	$0.077	$0.084	$0.018	$0.090	$0.019
Cost / Unit		$3.66 per bu.	$419 per ton	$156 per ton	$0.19 per lb.	$16.98 per ton

Pig Hill Co.

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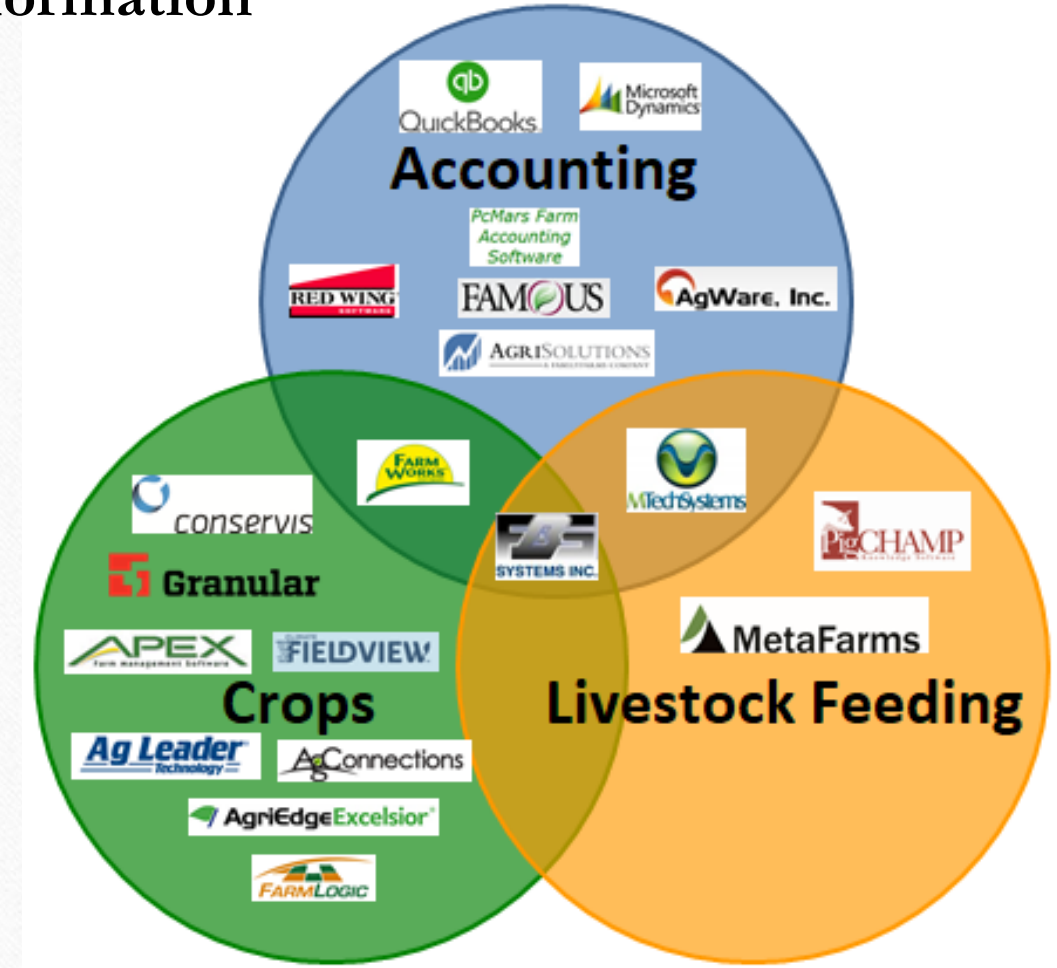
Where we are headed

White-board for Grow Finish Partners
Daily Water & Feed consumption
Barn climate trends

Why FBS is important?
# of pigs,
Age & Size of Pigs
Feed Deliveries
Project ADG basis feed intakes
Mortality Trends



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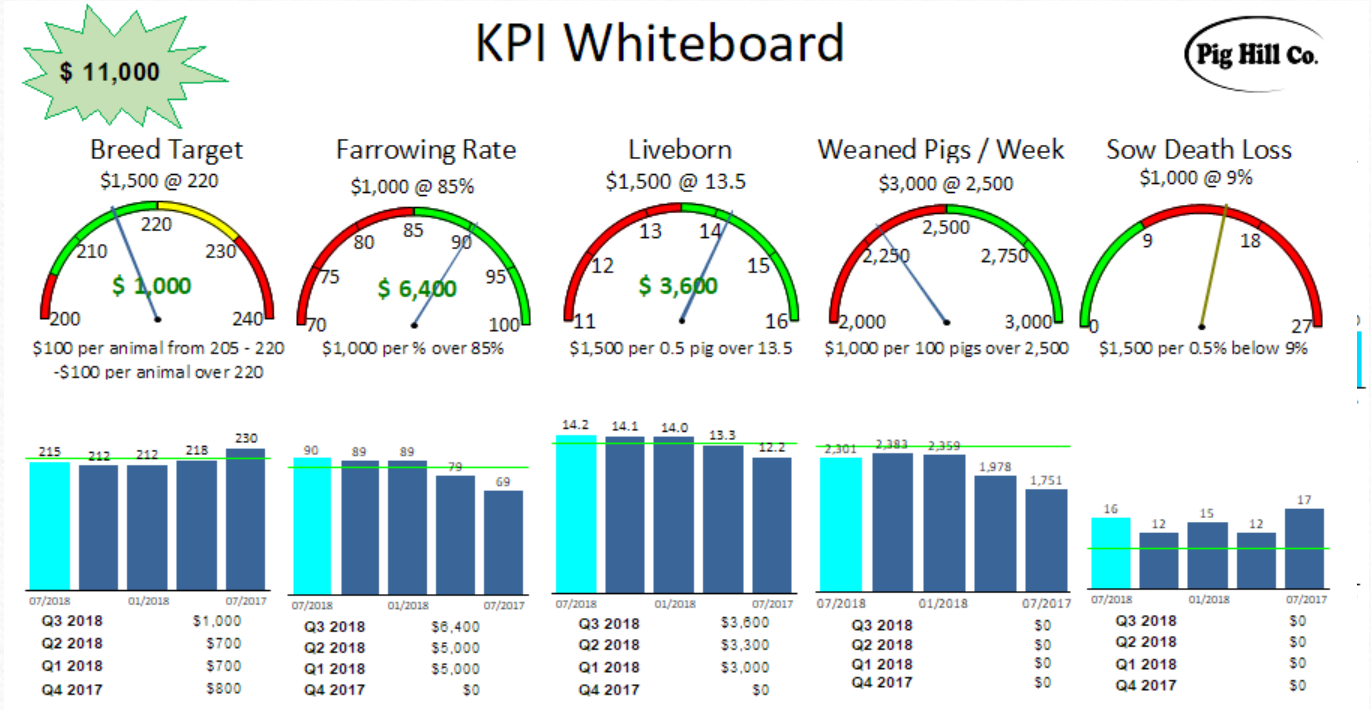
Why "Real-Time Whiteboards"? - Why Leader's Eat Last – Simon Sinek

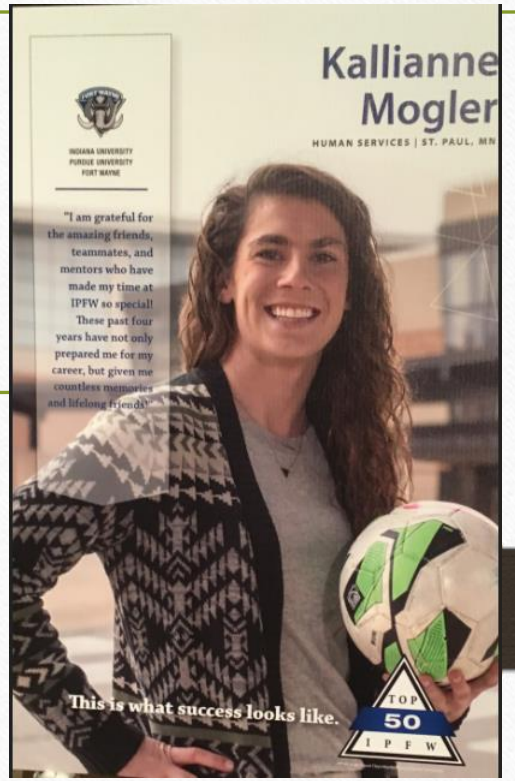
Does your daughter, son or grandchild play on a sports team?

Imagine if the field or arena, didn't have a scoreboard?

What would happen to the intensity, quality and enjoyment of play?



That's the exciting stuff!!



Behind it is a plan, intentionality and focus…..

And somewhat --- tedious, unrecognized, data stuff.

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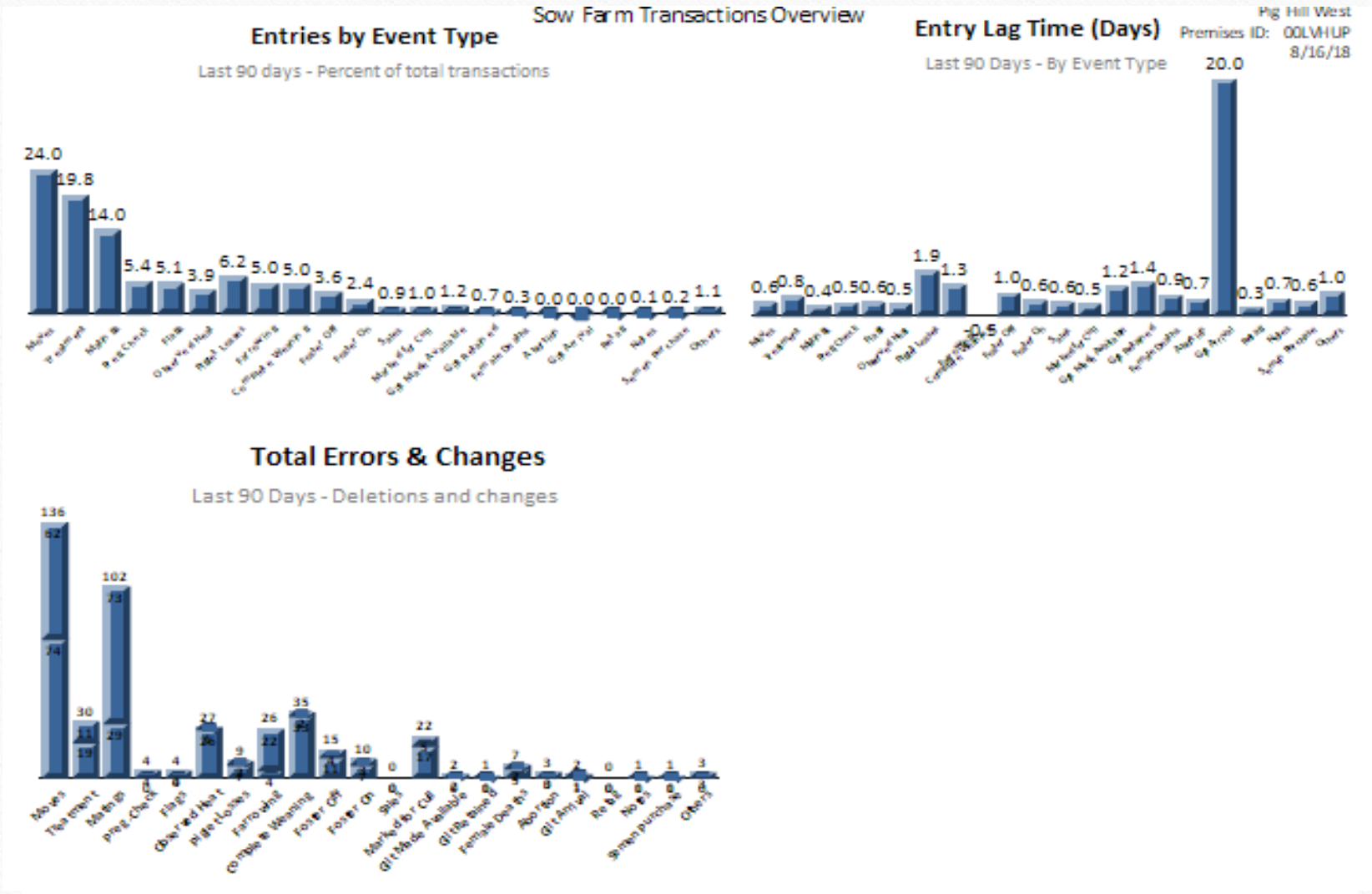

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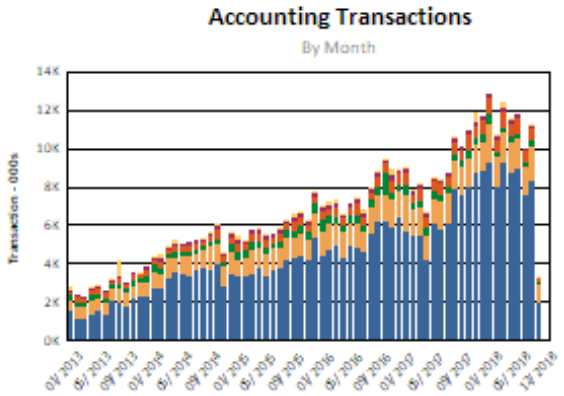
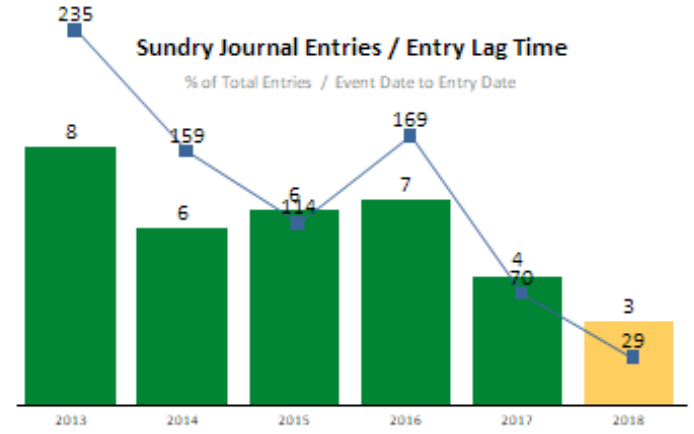
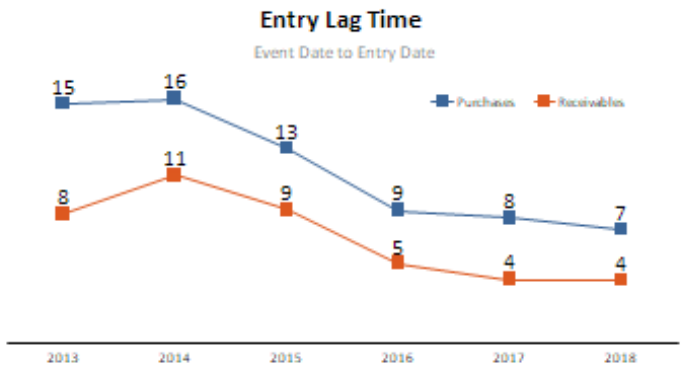
FBS Accounting
Transaction Statistics

8/16/18







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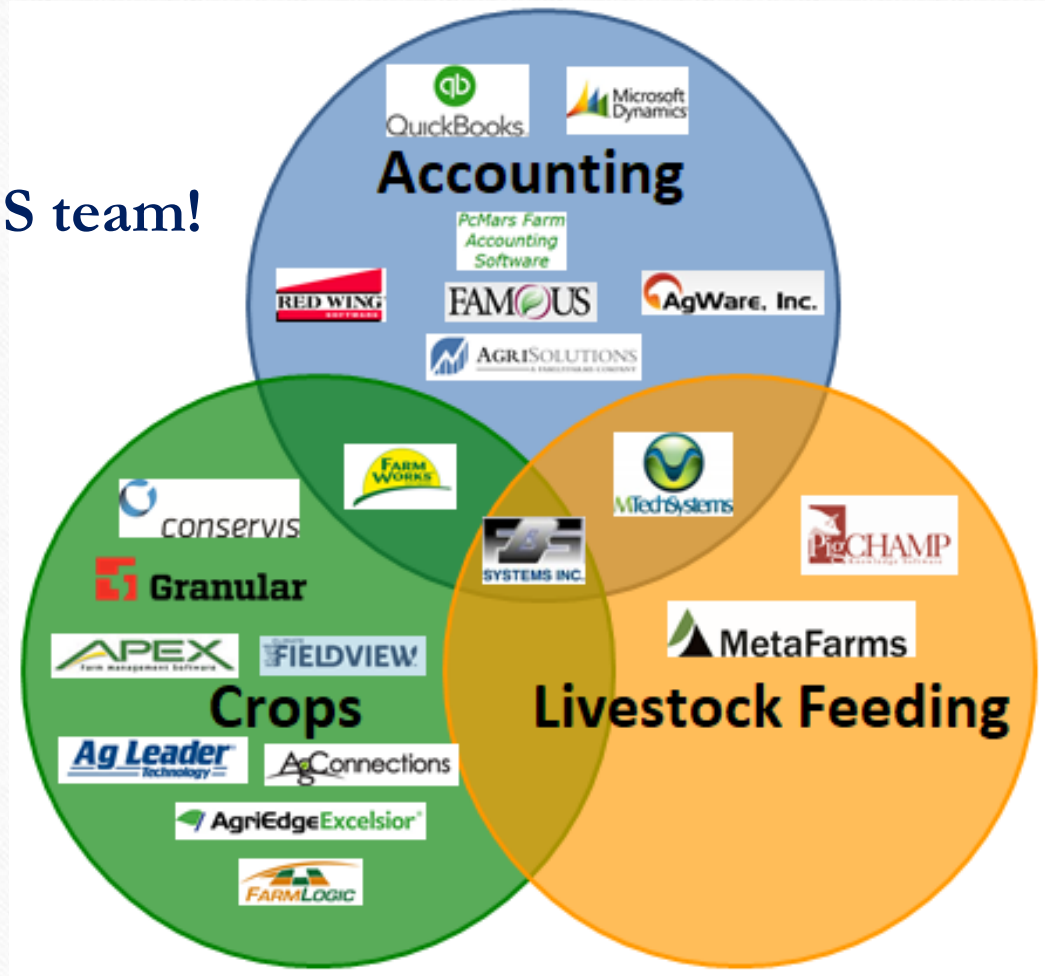
Special thanks to the FBS team!



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