



LifeCycle™ Budget



INTEGRATED PLANNING/PERFORMANCE MONITORING

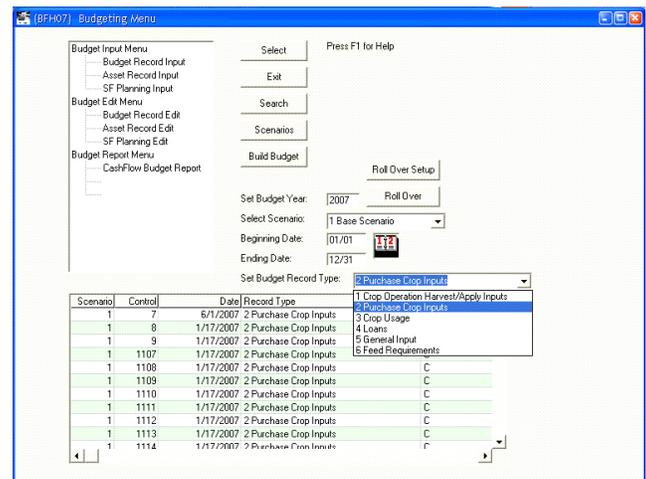
The latest generation of interactive planning and performance monitoring systems, *LifeCycle Budget* is designed to tightly integrate with the FBS management information suite.

Fast.

- No additional setup required—builds directly from your FBS ledger accounts, centers, loans and management definitions.
- Rapid crop planning tied to Crop Audit fields, input macros and crop inventories.
- Rolling feed and livestock projections from Smart Feeder.
- Instantly adjust quantities or prices.
- Drill-down to cells to quickly make changes.

Flexible.

- Not a spreadsheet, but an expandable, double-entry database to mirror and monitor your business practices every day
- Choose the level of detail you wish to keep.
- Loan amortization and machinery replacement schedules.
- Clone and maintain concurrent weather, price and production scenarios.
- Plan and report by cost/profit center or entire entity.
- Unit-based monitoring with accounting.
- Forecasts roll through multiple years.
- Instant export to Excel spreadsheets.



The next generation of agricultural financial planning and control starts here.

Unlike Any Software You've Ever Used.

Most agricultural budgets are built on custom spreadsheets or rigid, specialized financial packages. For example, FBS Systems introduced the first computerized ag financial system, *Coordinated Financial Statements for Agriculture (CFS)*, in the early 1980s and followed it with *Agricultural Financial Reporting and Analysis (AFRA)* a few years later.

Spreadsheets, while flexible and expandable, are challenging to design, hard to maintain and difficult to tie back to accounting and other management software.

Financial packages generally adopt a “one size fits all” approach to planning and analysis. As a result, users are locked into pre-defined definitions and logic. As producers transition to full accrual accounting they often find these external packages redundant and their interface with accounting cumbersome.

That's why we were determined to make *LifeCycle* a whole new experience:

- There's virtually **no setup for existing FBS clients**—the software conforms and adapts to your current and future accounts, cost/profit centers, divisions and definitions.
- **Budget data parallel real events**, allowing you to model and compare quantities as well as dollars
- Because it's a component in the FBS Integrated SERVware suite *LifeCycle* **tightly integrates** with *Crop Audit* and *Smart Feeder* management modules as well as *TransAction Plus* accounting.

Now, Let's Take a Closer Look at How Integrated Records Make Your Job Easier.

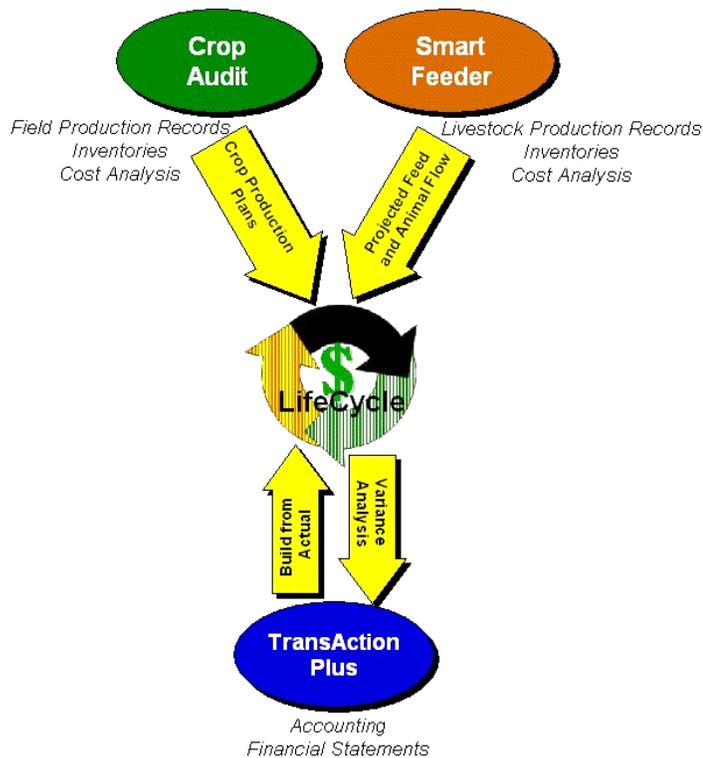
How many times do you find yourself inputting the *same* information into your records system?

You should never have to load a set of data more than once. But if you're operating several programs, say production records, an accounting module and a spreadsheet—all stand-alone—this won't be the case. When you make an entry in one, you must repeat the step for the other two. Time-consuming. Unnecessary. And a higher risk of error.

And suppose you do make an error in a repetitive entry. Think of the extra time you'd spend in finding where you made the mistake and correcting it.

But if your programs were *integrated* or "linked," they would automatically *share* information. For example, when you record a sale in accounting, the entry simultaneously updates your production inventory. Multiple modules. *One* entry. We call it *SinglePoint™* data entry.

While you'd be cutting keyboard time by weeks through the year, your records would be more complete and accurate. And you could access them instantly at any time for urgent decisions. FBS pioneered this concept 25 years ago and has taken it to levels that will probably never be matched.



LifeCycle Budget tightly integrates with FBS accounting and production management modules.

Others Sell You Software. We Offer SERVware.

There's a difference. The software you choose to help run your farm should be thought of not as a product, but a *service*. True business software represents the service discipline in much the same manner as a records manager. Accountant. Financial analyst. Even an executive consultant. These are professionals you hire to enhance your management skills, minimize your production costs and build your bottom line.

Sometimes this vital aide on a paper-thin disk needs the backing of able, responsive training and support. Again, we're talking *service*. SERVware from FBS. Unlike ordinary software, it's service, *all* service, from the beginning.

So, if you judge farm software solely on price, you may be settling for a mere product—like an item purchased at a discount store—and ignoring the singular quality that distinguishes the right choice. *Service*.

Plan for a Lifetime.

Forward-thinking managers will appreciate *LifeCycle Budget's* open-architecture platform, integrated design and flexible reporting. But there's more.

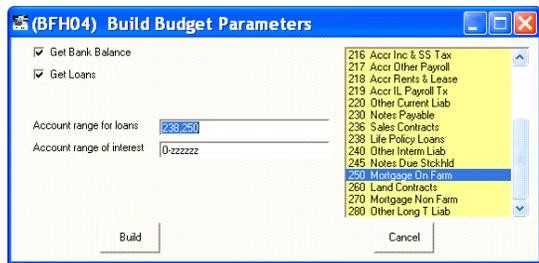
FBS Systems is committed to expanding the functionality of *LCB* just as we have done with the rest of our software offerings since we began serving agriculture in 1980. In a typical year we add 400 program improvements based largely on customer input. In the coming months we will be updating current FBS financial, inventory and production reports to run from the *LCB* database, allowing you to better manage each segment of your operation and even evaluate long-term results from any decision. Some of these options will appear automatically through periodic updates, others as a part of annual version upgrades and a few specialized reports as add-on modules.

So as you study the reports and evaluate the software think about the new ways you can model and monitor your business with a truly integrated planning system.



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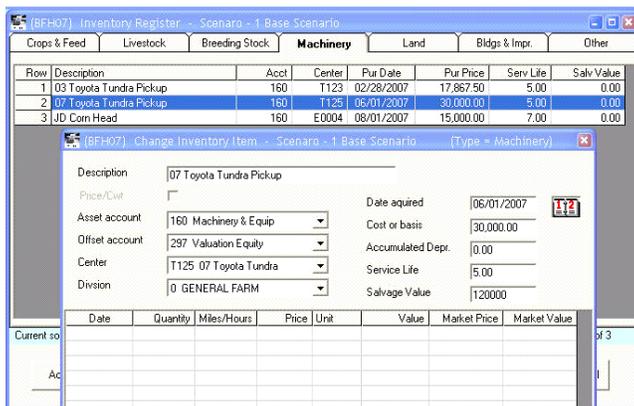
LifeCycle is Comprehensive, Accurate and Interactive



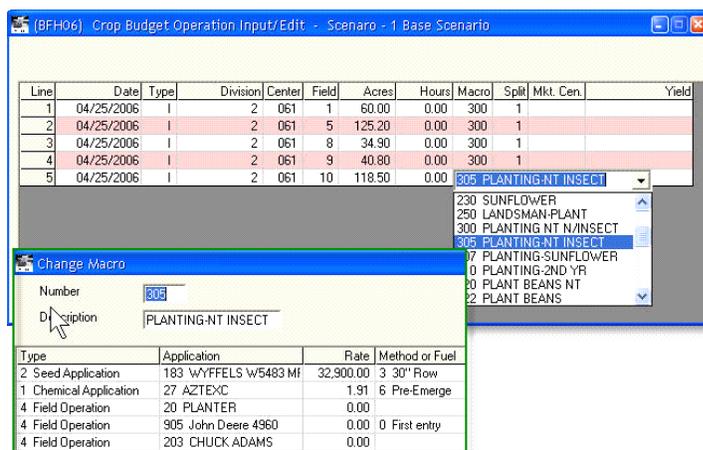
Line	Orig Date	Type	Div.	Cen.	Loan Number	Loan Desc	Loan Balance
1	01/02/2004	1				test 1	\$0.00
2	1/3/2004	2				Principal Borrowed	\$80,000.00
3	2/1/2004	2				Loan Term in months	24
4	3/1/2004	1				Due Date	01/02/2006
Interest Rate							5.0000
Payments per year							1
Total number of payments							2
First Pay Date							12:00:00 AM
Principal Account							204
Interest Account							560
Balloon Payment							
Payment Date							12/31/2004
Principal Payment							\$40,000.00
Interest Payment							\$2,000.00
Principal Payment Amount							\$40,000.00
Interest Payment Amount							\$2,000.00
Payment Date							12/30/1899
Principal Payment							\$0.00
Interest Payment							\$0.00

It's a snap to create new budgets when you build from last year's accounting records.

Transfer loan balances from accounting, then project payments using amortization schedules.



Track fixed assets throughout their expected life as well as their impact on cash flow.

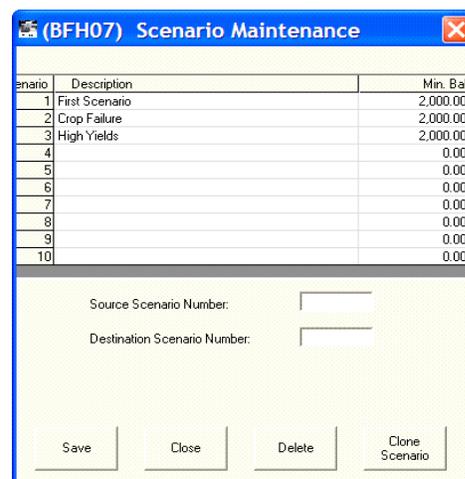


Quickly generate crop production plans, input requirements and yields based on Crop Audit* operation macro "recipes." It can take less than 30 seconds to project a growing season for a field or even an entire crop.

Type = Chemical, Number = 27 AZTEXC, Tot Qty = 2,690.70

Line	Date	Type	Number	Account	Division	Center	Quantity	Unit Price	Total Price
1	06/01/2007	C	710	710 Chemicals/Insecticides	2	22	2,500.00	\$2.50	\$6,250.00
2	1/17/2007	C	164	715	2	22	257.50	\$17.18	\$4,423.95
3	1/17/2007	C	46	715	2	22	87.50	\$16.02	\$1,401.75
4	1/17/2007	C	107	715	2	22	1,122.00	\$0.34	\$381.48
5	1/17/2007	C	RWM	715	2	22	105.00	\$46.83	\$4,917.15
6	1/17/2007	C	TRNSPT	715	2	22	47.50	\$43.50	\$2,066.25
7	1/17/2007	C	109	715	2	22	1,620.00	\$6.95	\$11,259.00
8	1/17/2007	C	70	715	2	22	200.00	\$14.90	\$2,980.00
9	1/17/2007	C	70	715	2	22	200.00	\$14.90	\$2,980.00
10	1/17/2007	C	15	715	2	22	65.00	\$6.65	\$432.25
11	1/17/2007	C	CAL	715	2	22	13.00	\$542.64	\$7,054.32
12	1/17/2007	C	CAL	715	2	22	13.00	\$542.64	\$7,054.32
13	1/17/2007	C	HDLN	715	2	22	7.50	\$237.82	\$1,783.65
14	1/17/2007	C	27	710	2	22	2,800.00	\$2.16	\$6,048.00

Crop production plans generate input requirements and yields based on Crop Audit* operation macro "recipes." It can take less than 30 seconds to project a growing season for a field or even an entire crop.



Compare and maintain alternative yield and price scenarios by instantly "cloning" from your base-line plan.

* Optional module.

(BFH07) Cash Flow Budget Report - Scenario - 1 Base Scenario

Accounts	January	February	March	April	May	June	July	August	September	October	November	December	Totals
(Devel) BEG CASH	332,397.06	1,015,132.63	100,738.26	248,554.30	103,506.46	147,380.57	342,226.95	252,201.84	-63,965.28	161,561.98	205,888.53	367,577.01	383,608.91
1 INCOME													
300 Crop/Feed Sales	0.00	0.00	75,350.00	0.00	16,425.00	61,138.00	0.00	0.00	0.00	0.00	0.00	0.00	152,913.00
310 Hog Sales	211,470.64	187,531.41	309,824.92	113,950.72	316,672.32	471,280.12	367,470.72	64,647.06	375,624.46	104,076.12	495,937.95	247,153.93	3,265,640.37
311 Carcass Premium	14,047.50	13,620.00	20,887.50	7,297.50	32,652.00	21,717.00	27,567.00	5,112.00	23,283.00	7,515.00	16,263.00	19,845.00	209,806.50
318 Sort Loss	-3,746.00	-3,632.00	-5,570.00	-1,946.00	-7,256.00	-4,826.00	-6,126.00	-1,136.00	-5,174.00	-2,004.00	-3,614.00	-4,410.00	-49,440.00
330 Custom Work	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40,000.00	40,000.00
420 Interest & Dvds	2,598.85	2,053.05	428.79	398.80	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,679.49
430 Non-Taxable Rcpts													896,155.85
2 EXPENSES													
500 SEW Pigs													197,799.12
537 Feed Ing. Trucking													54,000.00
540 Commercial Feed Pu													1,055,058.83
541 Feed Off Farm													9,600.00
546 Feed Delivery													0.00
549 Feed-Non Inventory													178,444.00
550 Cur Interest Farm													73
570 Int & LT Int Farm													92,584.90
600 Labor Hired													78,214.89
605 FUTA													853,065.95
606 SUTA													13,485.76
630 Employers FICA Tax													14,846.88
635 Employers Medicare													135,850.56
650 Employee Benefits													350.00
660 Repairs - Mach/Equ													350.00
670 Repairs - Bldg/Imp													350.00
681 Cont.Finishers, IN													1,273.97
682 Cont.Finishers,DUT													0.00
695 Seed-Unlinked													2,815.60
701 Fertilizer-Unlink													2,793.70
710 Chemicals-Insecticid													7,900.18
715 Chems-Herbicide													12,000.00
730 Supplies-Farm													12,000.00
740 Supplies-Livestock													12,000.00
751 Vet. Supplies Adj													12,000.00
765 Veterinary Service													12,000.00
770 Gas, Fuel & Oil													150.00
780 Storage & Drying													150.00
790 Farm RE & PP Taxes													150.00
800 Farm Insurance													150.00
810 Farm Utilities													150.00
863 Seminars/Travel													100.00
864 Dues & Subscrip													150.00

(BFH07) Budget General Input/Edit - Scenario - 1 Base Scenario

Adjust Unit Price: 0.0000 %

Right click the column heading to be re-calculated. Enter the % change and press Enter to Re-Calculate

Line	Date	Account	Division	Center	Units	Quantity	Unit Price	Total Price
1	1/17/2007	770	2	G1	Gallons	600.00	\$2.20	\$1,319.64
2	2/17/2007	770	2	G1	Gallons	500.00	\$2.20	\$1,099.70
3	3/17/2007	770	2	G1	Gallons	1,300.00	\$2.20	\$2,859.22
4	4/17/2007	770	2	G1	Gallons	1,500.00	\$2.20	\$3,299.10
5	5/17/2007	770	2	G1	Gallons	1,500.00	\$2.44	\$3,665.70
6	6/17/2007	770	2	G1	Gallons	1,500.00	\$2.44	\$3,665.70
7	7/17/2007	770	2	G1	Gallons	200.00	\$2.44	\$488.76
8	8/17/2007	770	2	G1	Gallons	800.00	\$2.44	\$1,955.04
9	9/17/2007	770	2	G1	Gallons	2,000.00	\$2.44	\$4,887.60
10	10/17/2007	770	2	G1	Gallons	1,500.00	\$2.44	\$3,665.70
11	11/17/2007	770	2	G1	Gallons	200.00	\$2.20	\$439.88
12	12/17/2007	770	2	G1	Gallons	200.00	\$2.20	\$439.88

Buttons: Save, Save & Continue, Cancel, Delete Line, Print, Export

Drill down on any cell to view or modify entries. In this example we've right-clicked on the Gas, Fuel and Oil account. Either quantities or unit prices can be globally adjusted for a single month or the whole year.

FBS's Smart Feeder/Breeder Planning Modules feed livestock purchases, sales and feed requirements to *LifeCycle* using growth and feeding curves, breeding projections and/or real-time data.

(BFH07) Smart Feeder Planning Recap - Scenario - 1 First Scenario

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sep.	Oct.	Nov.	Dec.	TOTALS
Inventory													
Number	8,291	3,163	3,699	3,726	3,445	4,773	5,718	7,677	8,551	8,881	9,066	8,764	8,291
Average Weight	162.81	-0.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	162.81
Value per Cwt	42.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	42.42
Moved in													
Number	562	1,530	887	1,356	1,928	2,594	2,998	2,350	2,326	2,798	2,131	0	22,060
Average Weight	48.22	48.02	40.21	32.09	41.95	53.54	53.42	53.17	53.17	53.21	47.93	0.00	49.47
Value per Cwt	82.96	83.29	99.48	124.65	60.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20.38
Purchased													
Number	2	0	0	0	0	0	0	0	0	0	0	0	2
Average Weight	800.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	800.00
Value per Cwt	93.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	93.75
Death Loss													
Number	49	20	30	24	16	16	20	16	18	8	8	8	233
Average Weight	88.47	158.50	138.67	136.67	125.00	125.00	125.00	125.00	127.78	150.00	150.00	150.00	125.54
Moved out													
Number	5	0	3	2	1	0	0	0	0	0	0	0	11
Average Weight	400.00	0.00	400.00	400.00	400.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.00
Value per Cwt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sold													
Number	5,638	974	827	1,611	593	1,633	1,019	1,460	2,578	2,605	2,425	2,386	23,739
Average Weight	929.40	265.65	270.11	270.47	256.61	255.78	260.65	244.44	250.37	257.16	257.36	257.42	417.09
Value per Cwt	82.53	52.54	51.93	51.96	62.36	56.11	57.80	53.39	43.21	25.16	23.07	23.08	62.69
Total Value	-324,302.81	135,953.18	115,992.32	226,420.75	93,298.25	234,363.83	153,508.18	190,534.24	278,866.43	168,554.12	143,983.95	141,731.80	1,207,509.86

Buttons: Print, Printer Setup, Export, Exit

(BFH07) Ledger Account Summary

Acct.	Acct. Desc	Actual Amount	Budget Amount	Variance Act - Bud	Actual Quantity	Budget Quantity	Var. Act - Bud	Actual Unit Price	Budget Unit Price	Variance Act - Bud
300	Crop/Feed Sales	130,128.31	152,913.00	-22,784.69	20,236.98	23,734.00	-3,497.02	6.43	6.36	0.07
310	Hog Sales	1,922,749.36	1,978,200.85	-55,451.49	15,022.00	15,572.00	-550.00	128.00	121.51	6.48
311	Carcass Premium	127,478.26	137,788.50	-10,310.24	14,767.00	16,551.00	-1,784.00	8.63	8.14	0.49
312	Low Value Hogs	13,460.64	0.00	13,460.64	173.00	0.00	173.00	77.81	0.00	77.81
314	No Value Hogs	1,009.80	0.00	1,009.80	38.00	0.00	38.00	26.57	0.00	26.57
318	Sort Loss	-24,615.41	-33,102.00	8,486.59	14,571.00	16,551.00	-1,980.00	-1.69	-2.00	0.31

Compare budget to actual quantities as well as dollars through TransAction Plus Accounting.