Controller's Corner 2017





WIP QUIZ – Discussion of WIP in motion

We are operating a Wean to Finish hog farm. We have just added a new grower to finish out 5,000 hogs a year. We are paying the new grower \$30 per pig space for rent. We have also agreed to pay all utilities, repairs, and LP. The barn capacity is 2,400 head.

We also have one employee that charges part of his time to this location. We will be hauling all of the market ready livestock via our own trucks.

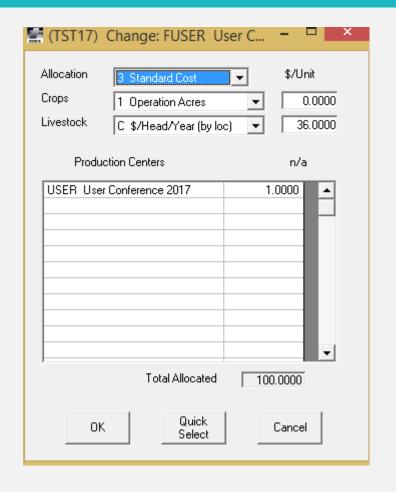
We have five centers set up to track expenses: 1) Animal production 2) Facility cost 3) Labor 4) Vet and Medication 5) Transportation

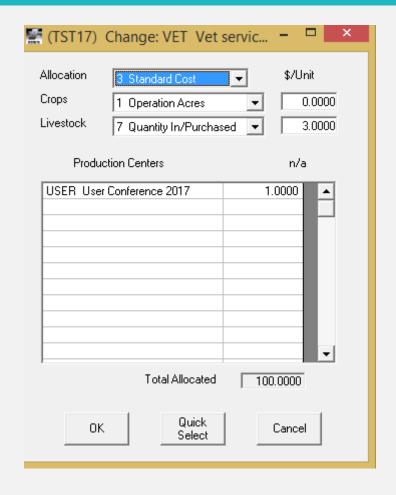
The group started at our new location on 1/12/17.

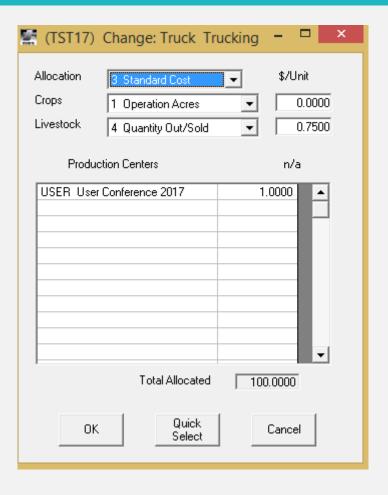
Overhead Allocation settings Setup/Overhead Allocation Tables

- 1) Facility Cost (FUSER) Standard cost at \$36 per pig to cover rent, utilities, repairs, and LP. Cost driver is C \$/head/Year (by loc).
- 2) Serviceman Labor (SER) Standard cost at \$1.00 per pig to cover labor allocation. Cost driver set to #7 Quantity moved in/purchased
- 3) Medication & Vet (VET) Standard cost at \$3.00 per pig to cover all veterinary and medication cost. Cost driver set to #7 Quantity moved in/purchased
- 4) Trucking (Truck) Standard cost at \$.75 per pig to cover all transportation cost. Cost driver set to #4 Quantity moved out/sold

Overhead Allocation settings Setup/Overhead Allocation Tables



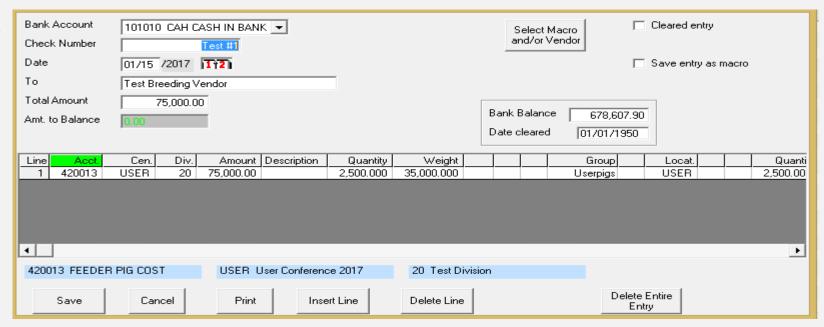




- On 1/15/17, you purchase 2,500 weaned pigs at a cost of \$30 each. What will be the impact of this transaction on your CASH Income Statement?
- A) Net Income increases
- B) Net Income decreases
- C) No change in Net Income

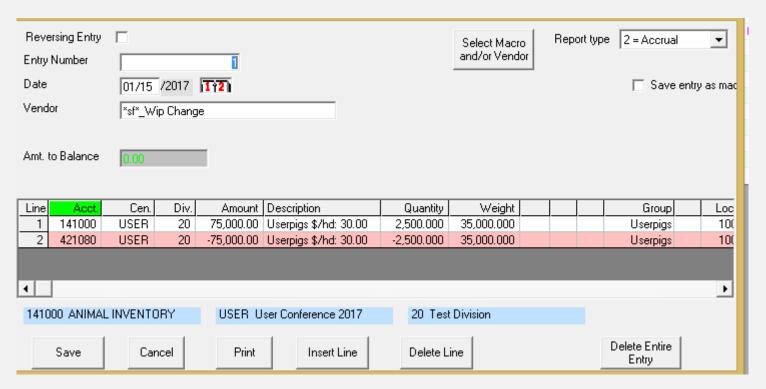
Question #1 Answer

- On 1/15/17, you purchase 2,500 weaned pigs at a cost of \$30 each. What will be the impact of this transaction on your CASH Income Statement?
- A) Net Income increases
- B) Net Income decreases Wrote check for \$75,000 to livestock purchases account
- C) No change in Net Income



- On 1/15/17, you purchase 2,500 weaned pigs at a cost of \$30 each. What will be the impact of this transaction on your ACCRUAL Income Statement after calculating your WIP? For simplicity, let's ignore other functions of WIP allocations.
- A) Net Income increases
- B) Net Income decreases
- C) No change in Net Income

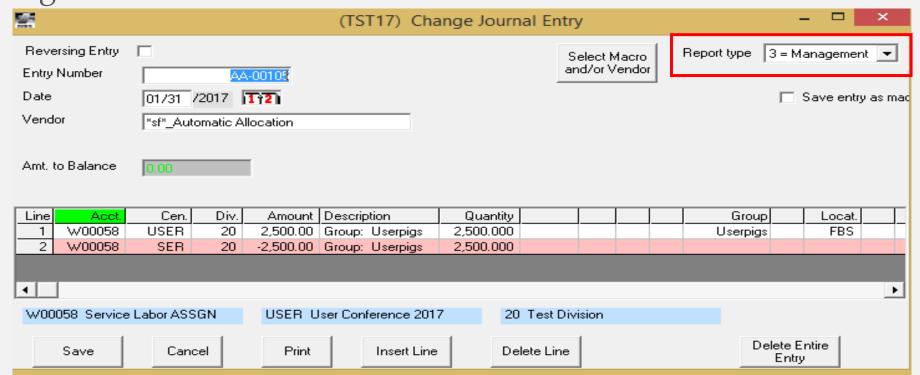
- On 1/15/17, you purchase 2,500 weaned pigs at a cost of \$30 each. What will be the impact of this transaction on your ACCRUAL Income Statement after calculating your WIP? For simplicity, let's ignore other functions of WIP allocations.
- A) Net Income increases
- B) Net Income decreases
- C) No change in Net Income



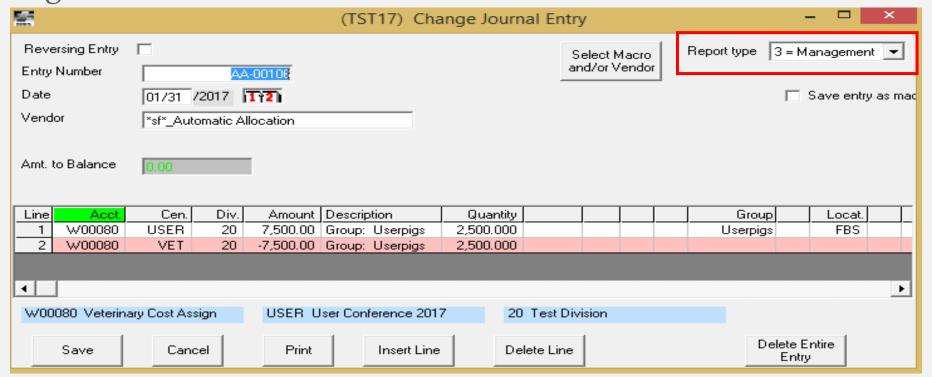
- You've purchased 2,500 head of hogs but you haven't paid any other bills for the month of January. What is the impact on your Accrual Income Statement for Building rent, Labor Cost, and Medication expense after WIP has been calculated?
- A) Net Income increases
- B) Net Income decreases
- C) No change in Net Income

- You've purchased 2,500 head of hogs but you haven't paid any other bills for the month of January. What is the impact on your Accrual Income Statement for Building rent, Labor Cost, and Medication expense after WIP has been calculated?
- A) Net Income increases
- B) Net Income decreases
- C) No change in Net Income

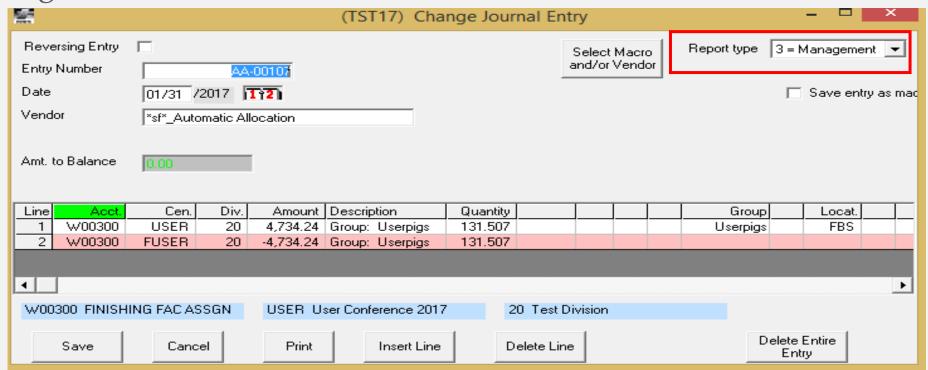
• The system will post three Management level entries to record the transfer of cost from the Consolidating center to the Production center. They will have \$0 impact on the financials because they wash out by ledger acct.



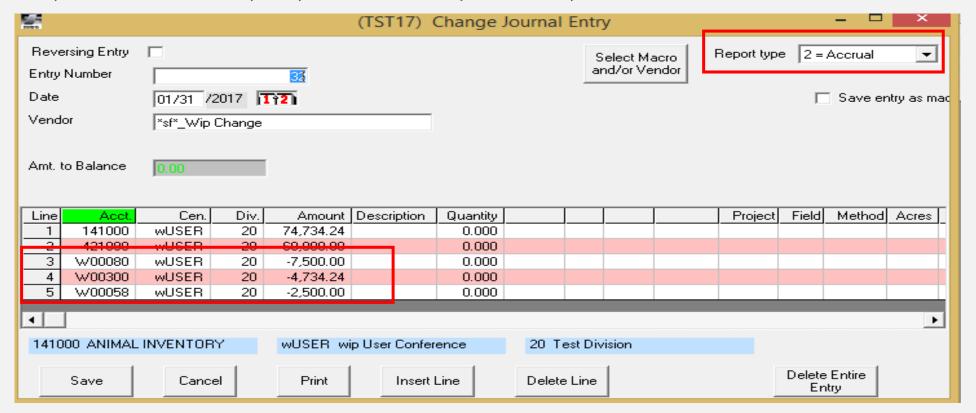
• The system will post three Management level entries to record the transfer of cost from the Consolidating center to the Production center. They will have \$0 impact on the financials because they wash out by ledger acct.



• The system will post three Management level entries to record the transfer of cost from the Consolidating center to the Production center. They will have \$0 impact on the financials because they wash out by ledger acct.



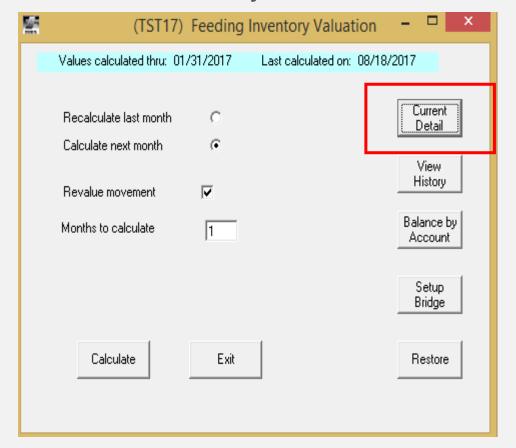
• The system will post one Accrual entry to WIP the cost from the Income Statement to the Balance Sheet. This entry will reduce your costs by \$2,500 for Labor, \$7,500 for Vet, and \$4,734 for rent.



Question #3 - WIP Details

How do I look for the details to my WIP entries? Run Current

detail report.

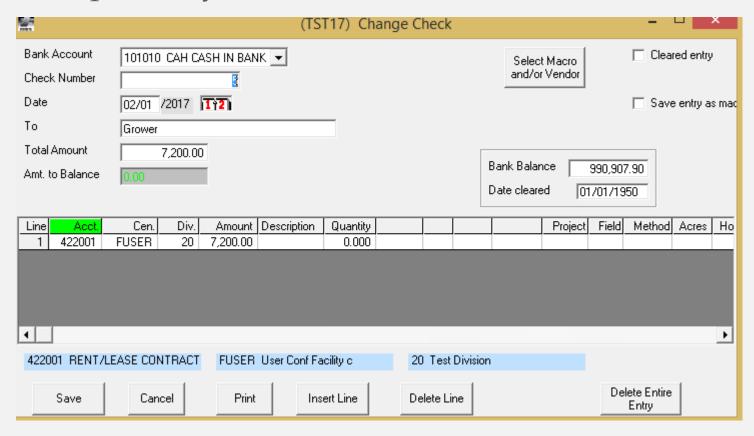


Question #3 - WIP Details

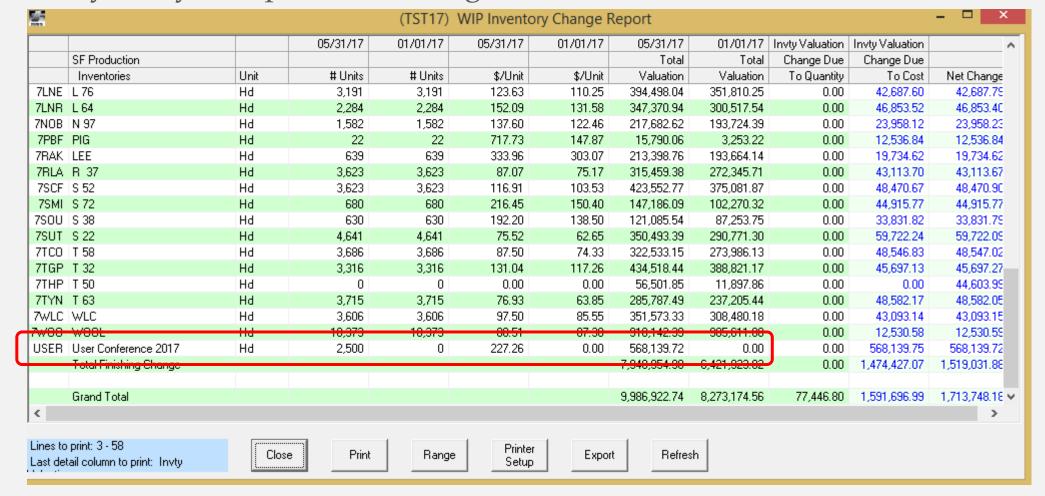
i				(TS	ST17) I	nventory Valuation [Detail				
		De	tail					E>	kpense Recap		
Stage	Center	Group Id	Entry Type	Date	No.	Description	Quantity	Weight	Value	Cost Driver	\$/Unit
Stage 3	User Conference 2017	Userpigs	Expense	01/31/2017		VET FEE		2,500.00	7,500.00	Quantity In	
Stage 3	User Conference 2017	Userpigs	Expense	01/31/2017		GROWER FEES/FACIL		20.00	4,734.24	\$/Head/Year	
Stage 3	User Conference 2017	Userpigs	Expense	01/31/2017		SERVICEMENT		2,500.00	2,500.00	Quantity In	
	Total Expense							5,020.00	14,734.24		
Stage 3	User Conference 2017	Userpigs	Feed	01/30/2017	1	CORN DR		150,000.00	60,000.00		0.4000
olugo o	Total Feed	Occupigo	1 000	0110012011		0011111111		150,000.00	60,000.00		800.0000
010	U C (2017		Danks	04 14 5 1004 7	400010	FEEDER DIC COST	2.500	25 000 00	75 000 00		20.00
Stage 3	User Conference 2017	Userpigs	Purchase	01/15/2017	420013	FEEDER PIG COST	2,500	35,000.00	75,000.00		30.00
	Total Purchase						2,500	35,000.00	75,000.00		30.00
Stage 3	User Conference 2017	Userpigs	Wip	01/15/2017	421080	HOG INV. ADJ	-2,500	35,000.00	-75,000.00		
Stage 3	User Conference 2017	Userpigs	Wip	01/31/2017	W00080	Veterinary Cost Assign			-7,500.00		
Stage 3	User Conference 2017	Userpigs	Wip	01/31/2017	W00300	FINISHING FAC ASSGN			-4,734.24		
Stage 3	User Conference 2017	Userpigs	Wip	01/31/2017	₩00058	Service Labor ASSGN			-2,500.00		
Stage 3	User Conference 2017	Userpigs	Wip	01/31/2017	421090	FEED INV. ADJ			-60,000.00		
	Total Wip								-149,734.24		
						Period Feed			60,000.00	×××	
						Period Expense			14,734.24	×××	
						External Move In (Wipps			75,000.00	×××	
						Wip Inventory Adjustmer			-75,000.00	×××	
						Wip Expense Adjustmer			-14,734.24	×××	
						Wip Feed Adjustment			-60,000.00	×××	
						Total Expenses			74,734.24	×××	
** Period	01/12/17 - 02/01/17					Wip Inventory Change			149,734.24		

- What happens to your Cash net income when you cut a check to the grower for rent? What is the impact on your Accrual books?
- A) Net Income increases
- B) Net Income decreases
- C) No change in Net Income

- What happens to your Cash net income when you cut a check to the grower for rent? What is the impact on your Accrual books?
- A) Net Income increases
- B) Net Income decreases
- C) No change in Net Income



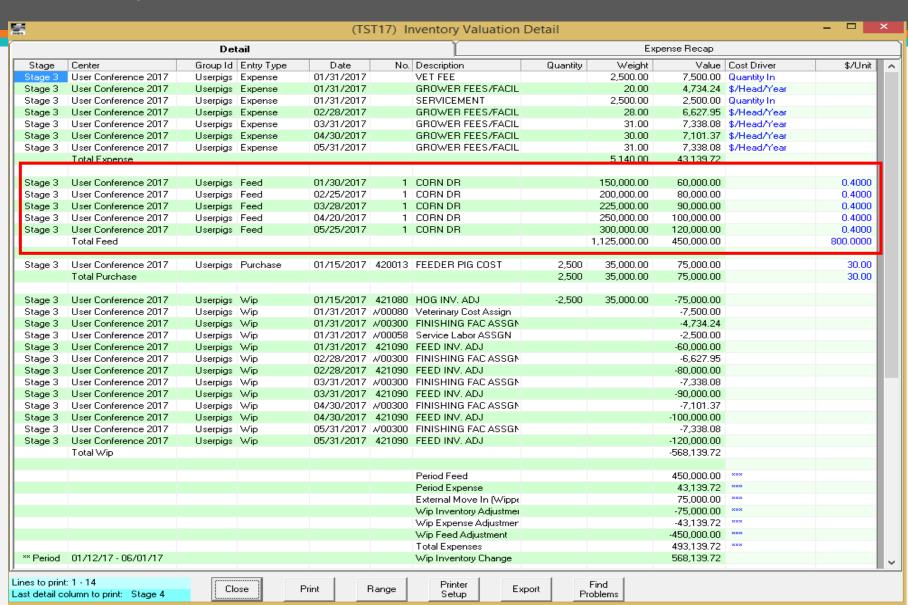
Why is my cost per head so high?



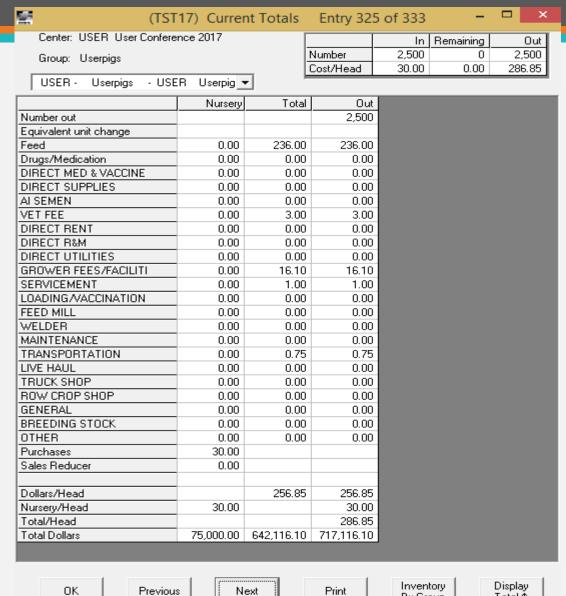
• Let's look at the WIP current detail report

		Det	ail			Υ		Exp	ense Recap		
Stage	Center	Group Id	Entry Type	Date	No.	Description	Quantity	Weight	Value	Cost Driver	\$/Unit
Stage 3	User Conference 2017	Userpias		01/31/2017		VET FEE		2,500.00	7,500.00	Quantity In	,
Stage 3	User Conference 2017	Userpigs	Expense	01/31/2017		GROWER FEES/FACIL		20.00	4,734,24	\$/Head/Year	
Stage 3	User Conference 2017	Userpigs	Expense	01/31/2017		SERVICEMENT		2,500.00	2,500.00	Quantity In	
Stage 3	User Conference 2017	Userpigs	Expense	02/28/2017		GROWER FEES/FACIL		28.00	6,627,95	\$/Head/Year	
Stage 3	User Conference 2017	Userpigs		03/31/2017		GROWER FEES/FACIL		31.00		\$/Head/Year	
Stage 3	User Conference 2017	Userpigs		04/30/2017		GROWER FEES/FACIL		30.00	7,101,37	\$/Head/Year	
Stage 3	User Conference 2017	Userpigs		05/31/2017		GROWER FEES/FACIL		31.00		\$/Head/Year	
	Total Expense	210,4.31						5.140.00	43,139,72		
								2,11212	,		
Stage 3	User Conference 2017	Userpigs	Feed	01/30/2017	1	CORN DR		150,000.00	60,000.00		0.4000
Stage 3	User Conference 2017	Userpigs		02/25/2017	1	CORN DR		200,000.00	80,000.00		0.4000
Stage 3	User Conference 2017	Userpigs		03/28/2017	1	CORN DR		225,000.00	90,000.00		0.4000
Stage 3	User Conference 2017	Userpigs		04/20/2017	1	CORN DR		250,000.00	100,000.00		0.4000
Stage 3		Userpigs		05/25/2017		CORN DR		300,000.00	120,000.00		0.4000
-9	Total Feed					1211		1,125,000.00	450,000.00		800.0000
								.,,	, ,		
Stage 3	User Conference 2017	Userpias	Purchase	01/15/2017	420013	FEEDER PIG COST	2,500	35,000,00	75,000,00		30.00
	Total Purchase	p.go		2			2,500	35,000.00	75,000.00		30.00
	TOTAL TOTAL CONTROL OF THE PROPERTY OF THE PRO						2,000	00,000.00	. 0,000.00		55.55
Stage 3	User Conference 2017	Userpigs	Wip	01/15/2017	421080	HOG INV. ADJ	-2,500	35,000.00	-75,000,00		
Stage 3	User Conference 2017	Userpigs	•			Veterinary Cost Assign	_,		-7,500.00		
Stage 3	User Conference 2017	Userpias				FINISHING FAC ASSGN			-4.734.24		
Stage 3	User Conference 2017	Userpigs	•			Service Labor ASSGN			-2,500.00		
Stage 3	User Conference 2017	Userpigs				FEED INV. ADJ			-60,000,00		
Stage 3	User Conference 2017	Userpigs	•			FINISHING FAC ASSGN			-6,627.95		
Stage 3	User Conference 2017	Userpigs				FEED INV. ADJ			-80,000,00		
Stage 3	User Conference 2017	Userpigs	•			FINISHING FAC ASSGN			-7.338.08		
Stage 3	User Conference 2017	Userpigs				FEED INV. ADJ			-90,000.00		
Stage 3	User Conference 2017	Userpigs				FINISHING FAC ASSGN			-7.101.37		
Stage 3	User Conference 2017	Userpigs				FEED INV. ADJ			-100,000,00		
Stage 3	User Conference 2017	Userpigs	•			FINISHING FAC ASSGN			-7.338.08		
	User Conference 2017	Userpigs				FEED INV. ADJ			-120,000.00		
olugo o	Total Wip	Ossipigs	p	00/01/2017	421000	1 EED 1147. AD0			-568,139.72		
	rotal Wip								300,133.72		
						Period Feed			450,000.00	×××	
						Period Expense			43,139.72	×××	
						External Move In (Wipps			75,000.00	×××	
						Wip Inventory Adjustmer			-75,000.00	×××	
						Wip Expense Adjustmer			-43,139.72	×××	
						Wip Feed Adjustment			-450,000.00	×××	
						Total Expenses			493,139.72	×××	
× Period	01/12/17 - 06/01/17					Wip Inventory Change			568,139.72		
i ellon	01712717 - 00701717					wip inventory change			300,133.72		

• Let's look at the WIP current detail report



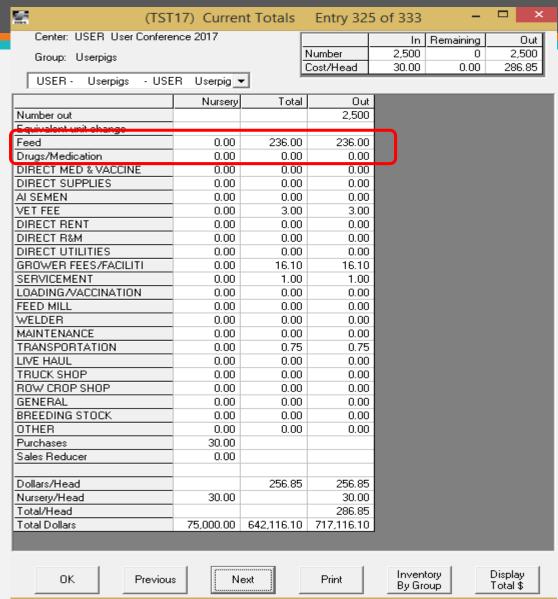
Let's also look at the
 WIP View History report



By Group

Total \$

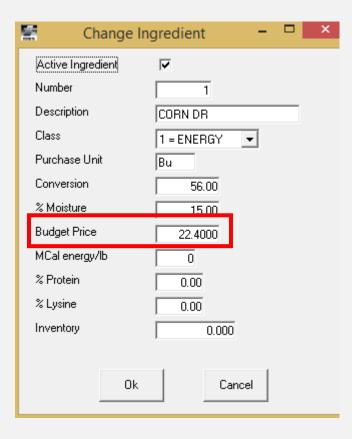
Let's also look at the
 WIP View History report



• Feed is way off course at \$800/ton or \$236 per head. What could cause this spike in feed cost? We will take a look at the Ingredient summary for some clues.

Fed 01/ Fed 02/ Fed 03/ Fed 04/ Fed 05/	1/30/2017 USE 2/25/2017 USE 3/28/2017 USE 4/20/2017 USE 5/25/2017 USE	SER User Conference 2017 SER User Conference 2017 SER User Conference 2017	FBS FBS FBS FBS FBS	User Conf 2017	Quantity 150,000.00 200,000.00 225,000.00 250,000.00 300,000.00 350,000.00 1,475,000.00	Lbs. Lbs. Lbs. Lbs. Lbs. Lbs.	Price/Unit 0.4000 0.4000 0.4000 0.4000 0.4000 0.4000 0.4000	Value Source 60,000.00 Budge 80,000.00 Budge 90,000.00 Budge 120,000.00 Budge 140,000.00 Budge	1 2 2 3 4 5	Userpigs L Userpigs L Userpigs L Userpigs L Userpigs L	Group Description User Conf Pigs	-1! -3 -5 -8 -1,1: -1,4
Fed 02/ Fed 03/ Fed 04/ Fed 05/	2/25/2017 USE 3/28/2017 USE 4/20/2017 USE 5/25/2017 USE	SER User Conference 2017 Total Fed Net Change	FBS FBS FBS FBS	User Conf 2017 User Conf 2017 User Conf 2017 User Conf 2017	200,000.00 225,000.00 250,000.00 300,000.00 350,000.00	Lbs. Lbs. Lbs. Lbs. Lbs.	0.4000 0.4000 0.4000 0.4000 0.4000	80,000.00 Budge 90,000.00 Budge 100,000.00 Budge 120,000.00 Budge 140,000.00	2 2 3 4 5 5 6 26,339.29	Userpigs L Userpigs L Userpigs L Userpigs L Userpigs L	Jser Conf Pigs Jser Conf Pigs Jser Conf Pigs Jser Conf Pigs	-3 -5 -8 -1,1
Fed 03/ Fed 04/ Fed 05/	3/28/2017 USE 4/20/2017 USE 5/25/2017 USE	SER User Conference 2017 SER User Conference 2017 SER User Conference 2017 SER User Conference 2017 Total Fed Net Change	FBS FBS FBS	User Conf 2017 User Conf 2017 User Conf 2017	225,000.00 250,000.00 300,000.00 350,000.00 1,475,000.00	Lbs. Lbs. Lbs. Lbs.	0.4000 0.4000 0.4000 0.4000	90,000.00 Budge 100,000.00 Budge 120,000.00 Budge 140,000.00 Budge	3 4 5 6 26,339.29	Userpigs L Userpigs L Userpigs L Userpigs L	Jser Conf Pigs Jser Conf Pigs Jser Conf Pigs	-5 -8: -1,1:
Fed 04/ Fed 05/	4/20/2017 USE 5/25/2017 USE	SER User Conference 2017 SER User Conference 2017 SER User Conference 2017 Total Fed Net Change	FBS FBS	User Conf 2017 User Conf 2017	250,000.00 300,000.00 350,000.00 1,475,000.00	Lbs. Lbs. Lbs. Lbs.	0.4000 0.4000 0.4000	100,000.00 Budge 120,000.00 Budge 140,000.00 Budge	26,339.29	Userpigs L Userpigs L Userpigs L Bu	Jser Conf Pigs Jser Conf Pigs	-8: -1,1:
Fed 05/	5/25/2017 USE	SER User Conference 2017 SER User Conference 2017 Total Fed Net Change	FBS	User Conf 2017	300,000.00 350,000.00 1,475,000.00	Lbs. Lbs. Lbs.	0.4000 0.4000	120,000.00 Budge 140,000.00 Budge 590,000.00	26,339.29	Userpigs L Userpigs L Bu	Jser Conf Pigs	-1,1
		Total Fed Net Change			350,000.00 1,475,000.00	Lbs.	0.4000	140,000.00 Budge 590,000.00	26,339.29	Userpigs L Bu		
Fed 06.	6/27/2017 USI	Total Fed Net Change	FBS	User Conf 2017	1,475,000.00	Lbs.		590,000.00	26,339.29	Bu	Jser Conf Pigs	-1,4
		Net Change					0.4000					L
		Net Change					0.4000					-
					-1,475,000.00	Lbs.		-590,000.00	-26,339.29	Bu		
		Ending Inventory		_								
		Endina Inventory										
					-1,475,000.00	Los.	0.0000	0.00	-26,339.29	Bu		
				_								
1												
	Totals	Ending Inventory						0.00				
Ne	eg. Totals	Total Fed			1,475,000.00	Lbs.	0.4000	590,000.00				
Ne	ieg. Totals	Net Change						-590,000.00				
Ne	reg. Totals											
		Ending Inventory						0.00				
	N ₁	Neg. Totals Neg. Totals Neg. Totals Neg. Totals	Neg. Totals Total Fed Neg. Totals Net Change Neg. Totals Neg. Totals Ending Inventory	Neg. Totals Total Fed Neg. Totals Net Change Neg. Totals Neg. Totals Ending Inventory Class Print Range Printe	Neg. Totals Total Fed Neg. Totals Net Change Neg. Totals Neg. Totals Ending Inventory Printer Export	Neg. Totals Total Fed 1,475,000.00 Neg. Totals Net Change Neg. Totals Neg. Totals Neg. Totals Ending Inventory Printer Eyport Refresh Neg.	Neg. Totals Total Fed 1,475,000.00 Lbs. Neg. Totals Net Change Neg. Totals Neg. Totals Neg. Totals Printer Pange Pan	Neg. Totals Total Fed 1,475,000.00 Lbs. 0.4000 Neg. Totals Net Change Neg. Totals Neg. Totals Neg. Totals Ending Inventory Printer Export Befresh Neyt Ing Previous	Neg. Totals Total Fed 1,475,000.00 Lbs. 0.4000 590,000.00 Neg. Totals Net Change -590,000.00 Neg. Totals Ending Inventory 0.00	Neg. Totals Total Fed 1,475,000.00 Lbs. 0.4000 590,000.00 Neg. Totals Net Change -590,000.00 Neg. Totals Ending Inventory 0.00 Class	Neg. Totals Total Fed 1,475,000.00 Lbs. 0.4000 590,000.00 Neg. Totals Net Change -590,000.00 Neg. Totals Ending Inventory 0.00 Close Print Bange Printer Export Befresh Next Ing Previous Previous	Neg. Totals Total Fed 1,475,000.00 Lbs. 0.4000 590,000.00 Neg. Totals Net Change -590,000.00 Neg. Totals Ending Inventory 0.00 Close Print Bange Printer Export Befresh Next Ing Previous Previous

• We can dig a little deeper into our budget price of corn.



Monitoring your Overhead Allocation Table via Standard Cost/Vendor Monitor Report

			(13	T17) Standard	Cost/ veridor	WOTHER TO	гроп		
	Detail	Ĺ	Recap	<u> </u>	Standard Units	Y	Recap by (Center]
	Description		Description	Period 1	Period 2	Period 3	Period 4	Total	
SER	Serviceman Labor	SER	Serviceman Labor	0.00	0.00	0.00	0.00	0.00	
			Standard Costs \$	Period 1	Period 2	Period 3	Period 4	Total	
		USER	User Conference 2017	2,500.00	0.00	0.00	0.00	2,500.00	
			Total Standard Costs	2,500.00	0.00	0.00	0.00	2,500.00	
			Variance	2,500.00	0.00	0.00	0.00	2,500.00	
			Quantity Purchase/In	Period 1	Period 2	Period 3	Period 4	Total	
			Cost Driver Units	2,500.00	0.00	0.00	0.00	2,500.00	
			Standard	1.0000	0.0000	0.0000	0.0000	1.0000	
			Actual	0.0000	0.0000	0.0000	0.0000	0.0000	
			Variance	1.0000	0.0000	0.0000	0.0000	1.0000	
VET	Vet service & medica	421600	VET FEE	0.00	8,000.00	0.00	0.00	8,000.00	
		VET	Vet service & medica	0.00	8,000.00	0.00	0.00	8,000.00	
			Standard Costs \$	Period 1	Period 2	Period 3	Period 4	Total	
		USER	User Conference 2017	7,500.00	0.00	0.00	0.00	7,500.00	
			Total Standard Costs	7,500.00	0.00	0.00	0.00	7,500.00	
			Variance	7,500.00	-8,000.00	0.00	0.00	-500.00	
			Quantity Purchase/In	Period 1	Period 2	Period 3	Period 4	Total	
			Cost Driver Units	2,500.00	0.00	0.00	0.00	2,500.00	
			Standard	3.0000	0.0000	0.0000	0.0000	3.0000	
			Actual	0.0000	0.0000	0.0000	0.0000	3.2000	
			Variance	3.0000	0.0000	0.0000	0.0000	-0.2000	

Monitoring your Overhead Allocation Table via Standard Cost/Vendor Monitor Report

	(TST17) Standard Cost/Vendor Monitor Report									
	Detail	ľ	Recap	<u> </u>	Standard Units		Recap by	Center		
Center	Description	No.	Description	Period 1	Period 2	Period 3	Period 4	Total		
USER	User Conf Facility c		RENT/LEASE CONTRACT	7,200.00	14,400.00	14,400.00	0.00	36,000.00		
		FUSER	User Conf Facility c	7,200.00	14,400.00	14,400.00	0.00	36,000.00		
			Standard Costs \$	Period 1	Period 2	Period 3	Period 4	Total		
		LISEB	User Conference 2017	11,362.19	14,439.45	14,439.45	0.00	40,241.09		
		002	Total Standard Costs	11,362.19	14,439.45	14,439.45	0.00	40,241.09		
			Variance	4,162.19	39.45	39.45	0.00	4,241.09		
			\$/Head/Year	Period 1	Period 2	Period 3	Period 4	Total		
			Cost Driver Units	315.62	401.10	401.10	0.00	1,117.81		
			Standard	36.0000	36,0000	36.0000	0.0000	36.0000		
			Actual	22.8125	35.9016	35.9016	0.0000	32.2059		
			Variance	13.1875	0.0984	0.0984	0.0000	3.7941		
T	TLin.	401500	TRANSPORTATION	2 500 00	0.00	0.00	0.00	2,500.00		
Truck	Trucking			2,500.00		0.00	0.00			
		Truck	Trucking	2,500.00	0.00	0.00	0.00	2,500.00		
			Standard Costs \$	Period 1	Period 2	Period 3	Period 4	Total		
		USER	User Conference 2017	0.00	0.00	1,875.00	0.00	1,875.00		
			Total Standard Costs	0.00	0.00	1,875.00	0.00	1,875.00		
			Variance	-2,500.00	0.00	1,875.00	0.00	-625.00		
			Quantity Sold/Out	Period 1	Period 2	Period 3	Period 4	Total		
			Cost Driver Units	0.00	0.00	2,500.00	0.00	2,500.00		
			Standard	0.0000	0.0000	0.7500	0.0000	0.7500		
			Actual	0.0000	0.0000	0.0000	0.0000	1.0000		
			Variance	0.0000	0.0000	0.7500	0.0000	-0.2500		
	print: 1 - 68 tail column to print: Total		Close Print		Printer Setup Exp	ort Refresi	h Next Center			