

# FARM FINANCIAL STANDARDS COUNCIL 2016 ANNUAL CONFERENCE



JULY 13 - 15  
PADLOCK RANCH, RANCHESTER (SHERIDAN) WY

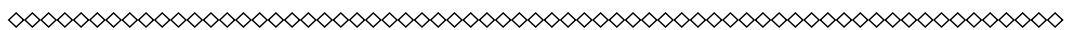
# WELCOME TO WYOMING'S WILD WEST!!

The Farm Financial Standards Council is pleased to welcome any and all who care to join this very special treat...a meeting held in the middle of a ranch sprawling across nearly 475,000 acres spread over two states!

Homer and Mildred Scott established the Padlock Ranch in 1943 with 3000 acres and 300 cows. Today, headquartered out of Dayton, Wyoming (just north of Sheridan), they raise over 10,000 calves a year.

To them, the Padlock Ranch is a small piece of Paradise and they are sharing their unique way of life and passion for America's West. They are particularly pleased to invite the Council to be part of a special few days of education and networking with some unique Wild West entertainment thrown in.

The Serious Side includes 2 days of intensive business programming with a variety of speakers and topics, committee sessions, and an annual business meeting. The Fun Side will include an evening at the Sheridan WYO Rodeo, one of the elite rodeos on the Professional Rodeo Cowboys Association (PRCA) and the Women's Professional Rodeo Association (WPRA) circuits as part of the Million Dollar Silver Tour.



(All program activities will be at Padlock Ranch Headquarters unless specified otherwise.)

**ALL** Council activities are open to anyone with an interest in attending. No membership status is required.)

## WEDNESDAY, JULY 13

### Committee Meetings

- 1:00 Technical Committee
- 2:00 Marketing Committee
- 3:00 Finance Committee
- 4:00 Membership Committee
- 6:00 Dutch Oven Reception at Padlock Ranch for all who are available and can attend.

## THURSDAY, JULY 14

- 7:30 Breakfast on own at hotel, carpool to Padlock Ranch
- 9:00 Welcome to FFSC -- Stephen Severe, CFO, Padlock Ranch, FFSC Vice President  
*Introduction to Padlock Ranch* -- Trey Patterson, CEO, Padlock Ranch
- 9:15 *The World of Today's Livestock Markets* -- Colter Brown, Relationship Manager,  
Northwest Farm Credit, Billings, MT
- 10:15 Break
- 10:35 *What does a Lender Want to See?* -- John Gates, Senior Vice President, Eastern Montana,  
Northwestern Farm Credit Services  
*Enterprise Accounting -- Smaller Scale Model* -- Marci Scott, Owner S Ranch, Pryor, MT  
*Enterprise Accounting -- Larger Scale Model* -- Brent Garlick, Controller, AgReserves, Inc.

- 12:00 Lunch
- 1:15 *Issues Facing the FFSC Technical Committee* -- Jeff Bushey, Nietzke & Faupel, committee co-chair
- 2:00 *Why do I need Accounting as a Manager* -- Wayne Fahsholtz, owner, AgWinGroup Ranch Consulting Services
- 2:30 Break      Ice Cream Social
- 2:45 *Why do I need Accounting as an Owner* -- Dick Wittman, owner Wittman Farms, president Wittman Consulting  
*Politics in Sustainable Agriculture* -- Scott George, co-Owner, George Farms, Past President of National Cattlemen's Beef Association
- 4:00 *Rodeo Preparation 101 -- What You're Going to See and What It All Means*  
J.D. Hill, Padlock Ranch employee
- 4:30 Return to Sheridan  
Dinner on your own or eat at Rodeo
- 7:00 Rodeo Starts pre show at 6:30
- 9:30 Rodeo over, return to hotel

## **FRIDAY JULY 15**

- 7:30 Breakfast on own at hotel, hotel checkout, carpool to Padlock Ranch
- 9:00 Committee Reports  
Report on Strategic Planning Session  
Business Meeting
- 10:00 Break
- 10:30 Business Meeting
- 11:15 Conference Adjourns
- 11:30 Depart for transportation home  
or  
Padlock Ranch Tour
- 1:00 Lunch at Bar V (BBQ)
- 4:00 Tour Concludes

## TRANSPORTATION

By Air -- Billings, MT has regularly scheduled commercial flights.

There are limited direct flights between Denver and Sheridan (Denver Air Connection)

Please complete the Travel Coordination segment of the registration for so we can assist in coordinating arrivals and departures to minimize rental car expenses to and from Billings.

If you are flying into Sheridan County Airport shuttle service is available through the Holiday Inn.

Driving There -- For mapping purposes, Padlock Ranch is at 8420 US Highway 14, Ranchester, WY 82839

Getting Around Locally -- We will need to coordinate and pool rental cars to and from the Holiday Inn to Padlock Ranch on all three days. Ideally we can match up drivers and passengers who will stay together for the duration.

## THE RODEO

2016 will mark the 86th year of the Sheridan WYO Rodeo.

The WYO is a major stop on the rodeo trail for top cowboys and cowgirls from all over the world. In fact, the WYO was nominated for large rodeo of the year for the Mountain States Circuit for 2012, 2013, 2014 and 2015! This year it will continue as a one of the elite rodeos on the Professional Rodeo Cowboys Association (PRCA) and the Women's Professional Rodeo Association (WPRA) circuits as part of the Million Dollar Silver Tour.

Rodeo athletes, both human and animal, will perform in four action-packed rodeo performances, July 13th through the 16th, highlighted by the ever popular World Championship Indian Relay Races!

The cost of tickets for the rodeo (\$18.50 each adult and child) is included in the registration for the meeting. Let us know if you plan to NOT ATTEND the rodeo event. Getting food at the rodeo will be up to each individual.

As with the travel to and from the ranch, we will coordinate getting to and from the rodeo. The Council WILL reimburse drivers for parking at the rodeo grounds. Details on all of this will be explained during the day on Thursday.

## ATTIRE

This ain't no resort.....this is a working ranch and casual clothes are recommended for all activities. If you have boots and jeans, wear 'em!

## LODGING

Holiday Inn Sheridan. Contact the hotel a directly at **307-672-8931**. *Be sure to tell them you are with the Farm Financial Standards Council otherwise they could tell you there are no rooms.*

With the rodeo in town there are NO available rooms elsewhere. Rate is \$102.00.

**Room block expires on June 30.**

Farm Financial Standards Council

2016 Conference

July 13 - 15

Padlock Ranch / Sheridan WY

Name: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP \_\_\_\_\_

Telephone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Name for Badge \_\_\_\_\_

If you are bringing a guest, name for name badge \_\_\_\_\_

Please complete this form and return to: Farm Financial Standards Council
N78 W14573 Appleton Ave., #287
Menomonee Falls, WI 53051

or Fax to: 262-253-6903

For more information call 262-253-6902

OR

Register Online at www.ffsc.org and follow prompts

Meeting Registration Fee (includes materials, receptions, breaks, lunches, Rodeo tickets)

[ ] Meeting Registration -- \$150.00 (\$125.00 for Paid members) \$ \_\_\_\_\_

[ ] Spouse / Children (\$45 includes Wednesday reception, Thursday Rodeo ticket, Friday luncheon) \$ \_\_\_\_\_

[ ] Friday ranch tour (no cost) \_\_\_\_\_

Total \$ \_\_\_\_\_

Make checks payable to -- Farm Financial Standards Council Registration Deadline is July 1 -- No exceptions

VISA, MasterCard and Discovery cards Only. No AmEx, please.

CC # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Travel Coordination

I will be arriving at Billings airport on \_\_\_\_\_ Date \_\_\_\_\_ Airline flight \_\_\_\_\_ Airline Flt # \_\_\_\_\_ at \_\_\_\_\_ Time \_\_\_\_\_

I will be departing from Billings airport on \_\_\_\_\_ Date \_\_\_\_\_ Airline flight \_\_\_\_\_ Airline Flt # \_\_\_\_\_ at \_\_\_\_\_ Time \_\_\_\_\_

I will be renting a car in Billings and can share riding to and from Sheridan [ ] Yes [ ] No